

CAGP's 27<sup>th</sup> National Conference on Strategic Philanthrop

April 22 to 24

## CAGP's 27<sup>th</sup> National Conference on Strategic Philanthropy Bursary Application Questions

- 1. Have you been a CAGP member-in-good-standing for at least 3 months prior to the application deadline (February 3, 2020)?
- 2. First Name
- 3. Last Name
- 4. Job Title
- 5. Organization/Company
- 6. City
- 7. Province
- 8. Telephone
- 9. Email
- 10. What CAGP local Chapter are you affiliated with?
- 11. What are your objectives in attending the Conference? (Up to 100 words)
- 12. How many years of experience do you have in Strategic Charitable Gift Planning?
- 13. How would you describe your level of Gift Planning knowledge and experience?
  - Beginner (can illustrate individual cash donations)
  - Intermediate (can illustrate above + listed securities)
  - Advanced (can illustrate above + insurance)

- Expert (can illustrate above + personal corporate and/or trust gifts)
- 14. What percentage of time is spent on gift planning? (e.g. program design, implementation, P&P, gift solicitation, stewardship, donor/client follow up, etc.)
- 15. Please list any gift planning workshops, courses, webinars, and/or conferences attended over the past five years:
- 16. On average, how many events does your Chapter host annually?
- 17. How many Chapter events have you attended in the last 12 months?
- 18. What is your approximate commute time to get to Chapter events, rounded to the nearest hour? *Minimum 1 hour; maximum 5*.
- 19. How many planned gifts (closed and/or prospective) have you been involved in over the last 12 months?
- 20. What is your organization's/company's budget for professional development?
- 21. Is attending the Conference contingent upon you receiving a bursary?
- 22. What is your organization's/company's total revenue?
- 23. For Fundraising staff: How many fundraising staff work in your organization? (For fundraising staff; N/A for advisors.)
- 24. How many meetings/interactions, including phone/text/email etc., with financial advisors have you had in the last 12 months? (For fundraising staff; N/A for advisors.)
- 25. Additional Comments